

Message Text

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PAGE 01 MOSCOW 01136 251448Z
ACTION EUR-12

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P R 251412Z JAN 77
FM AMEMBASSY MOSCOW
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3444
AMEMBASSY VIENNA

UNCLAS MOSCOW 1136

USDOC FOR BEWT/TPD/ROBB

VIENNA FOR VONTILLIUS

EO 11652: NA
TAGS: BEXP UR
SUBJECT: WATER POLLUTION SEMINAR/MINI-EXHIBIT

REF: A) 76 MOSCOW 20157, B) 76 MOSCOW 14231, C) 76 MOSCOW 12503,
D) 76 MOSCOW 10081

1. USCO PLEASED WITH RESPONSE ON ABOVE SME. HOWEVER, PARTICIPANTS' EN-THUSIASTIC REACTION TO HYDROMET'S REQUESTS (REFTELS A-D) FOR ADDITIONAL EQUIPMENT AND SPARE PARTS CREATES SERIOUS PROBLEMS FOR US IN HANDLING VOLUME OF EQUIPMENT THEY PLAN TO SHIP.

2. IN REVIEWING IN-COMING FREIGHT INSTRUCTIONS, HOWEVER, WE FIND THAT TOTAL OF 129 RPT. 129 PIECES OF FREIGHT WILL BE SHIPPED WITH TOTAL WEIGHT OF ALMOST 2500 KGS AND NEEDED STORAGE SPACE OF APPROXIMATELY 1500 CU. FT.

3. IN ADDITION, WE NOTE THAT 36 RPT. 36 PIECES OF EQUIPMENT WILL BE IN OPERATION DURING THE SEMINAR.

4. WHILE WE RECOGNIZE HYDROMET'S DESIRE TO HAVE BACK-UP SYSTEMS
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AVAILABLE AND TWO YEARS SPARE PARTS FOR EACH, ORIGINAL THOUGHT WAS ONE OPERATING SYSTEM AND ONE BACK-UP UNIT PER COMPANY WITH ACCOMPANYING SPARE PARTS.

5. WE MENTION ABOVE FACTS BECAUSE OF FOLLOWING: 1) SPACE IN THE USCO IS LIMITED; EITHER WE HAVE LARGE EXHIBIT WITH EQUIPMENT ONLY (UTILIZING BOTH AREAS), OR SEMINAR/MINI-EXHIBIT WITH

SMALL AMOUNT OF EQUIPMEN AND MAJOR EMPHASIS ON SEMINAR (UTILIZING THE LARGE AREA FOR THE SEMINAR AND SMALLER AREA FOR THE MINI-EXHIBIT). BUT WE CANNOT HOLD BOTH. 2) SPACE LIMITATION ALSO APPLIES TO STORAGE FACILITIES. WITH THIS TYPE OF SPACE AT A PREIMUM IN MOSCOW, WE MUST USE EVERY AREA WITHIN REASON, AND ARE CURRENTLY DOING SO. TO STORE UPWARDS OF 100 CASES WILL BE ALMOST IMPOSSIBLE WITHOUT GOINT TO OTHER WORKING AREAS, WHICH WILL BE ALMOST AS DIFFICULT. ALL OF THESE STORAGE SPACE WILL BE OUTDOORS, (ESPECIALLY IMPORTANT FOR COLD-SENSITIVE INSTRUMENTS) WITH MAJORITY OF IT COVERED. 3) EACH PARTICIPATING COMPANY WILL GET TWO METER BACK WALL AND ONE METER SIDE WALL, WITH APPROXIMATELY ONE SQUARE METER OPEN SPACE IN FRONT OF THEIR BOOTHS. WITH THE AMOUNT OF EQUIPMENT CONTEMPLATED, IT IS DOUBTFUL THAT SOME COMPANIES WILL BE ABLE TO EXHIBIT ALL OF THE PRODUCTS THEY DESIRE IN THIS SMALL AREA. THE ONLY POSSIBILITY IS TO GIVE SOME COMPANIES 3M BACK WALL AND OTHERS 2M BACKWALL.

6. IN SUM, WE CANNOT HOLD EXHIBIT OF THE SIZE THAT THIS SEMINAR/ MINI-EXHIBIT IS TURNING OUT TO BE. IN AN EFFORT TO REDUCE THE AMOUNT OF EQUIPMENT WHILE AT SAME TIME HAVING SUCCESSFUL EVENT, AND AS AN AID TO PARTICIPANTS, WE SUGGEST YOU REPEAT TO THEM THOSE PRODUCTS WHICH HYDROMET HAD ORIGINALLY REQUESTED IN THEIR LIST, AS FOLLOWS (TRANSLATED FROM RUSSIAN):

- A. BECKMAN - ORGANIC CARBON ANALYZER (915A)
- B. HEWLETT-PACKARD - GAS CHROMATOGRAPHY/MASS SPECTROMETER (5992A)
- C. ORION - SPECIFIC IONOMETER AND SELECTED ION ELECTRODES FOR THE DEFINITION OF IONS
- D. PERKIN ELMER - ATOMIC ABSORPTION SPECTROMETER (603)

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- E. SUPELCO - LIQUID STABLE PHASE EQUIPMENT FOR GAS AND LIQUID CHROMATOGRAPHY
- F. TECHNICON - ANALYZER 2

7. WE STRONGLY SUGGEST THAT ALL THIS INFORMATION BE PASSED ON THE PARTICIPANTS (IN WHATEVER FORM YOU DESIRE) WITH EMPHASIS ON THE FOLLOWING: 1) THIS IS NOT A MAJOR EXHIBIT BUT SEMINAR/ MINI-EXHIBIT WITH EMPHASIS ON SEMINAR; 2) HYDROMET'S ORIGINAL THOUGHT OF ONE SYSTEM OPERATING (ON DISPLAY) AND ONE SIMILAR BACK-UP UNIT WITH TWO YEARS OF SPARES; (3) SPACE LIMITATIONS ON BOOTH SIZE.

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